

Newsletter Escan, s.l.

NEWSLETTER ENERGY SERVICES OCTOBER 2015

RELEVANT TOPICS

- **SMEs joint to enter into the energy efficiency market**
- **Energy saving and Efficiency through Energy Performance Contracting EPC**
- **The European Code of Conduct. Transparence project**
- **New edition of EUREM® Course**

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New model in order that SMEs access to the energy efficiency market

The energy efficiency is a topic that start to increase in the people awareness, the consumer economy and the economic -environmental targets to be reached by Spain and by the European Union.

What it is innovative are the available mechanisms in order to reach the same targets. Escan is the national partner of EPC+ project in Spain that fosters the SMEs to create Clusters that provides energy efficiency services to the EPC market. In this mechanism the investments for energy efficiency measures are recovered with the energy savings that will be achieved. This mechanism is one of the main key features of the Energy Efficiency Directive and will help

to reach the energy targets for 2020 and 2030.



Energy Performance Contracting Plus

Each company is specialised in one energy efficiency service and SPIN provides jointly standardised energy services packages for EPC

The creation of SME Partnerships for Innovative Energy Services (SPINS) "SMES for SMES" that will offer jointly tailored complementary energy services (energy audit, efficient lighting, HVAC, renewable Energy sources, equipment replacement,

etc.). Each company is specialised in one energy efficiency service and SPIN provides jointly standardised energy services packages for EPC that one single company could not offer.

This mechanism is promoted by the European Commission in: Austria, Belgium, Bulgaria, Czech Republic, Germany, Greece, Ireland, Italy, Portugal, Slovenia and Spain. A pan-European dissemination campaign starts to the other European Countries. The training is an integral part of the modern business model therefore EPC+ will organise training with technical, contractual and financing contents to SMEs that would like to be part of a SPIN. Training will start in 2016.

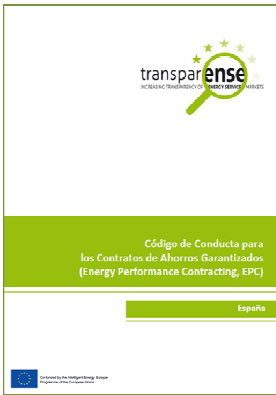
First activities of EPC+

Several Associations and companies did show their interest in the EPC+ project; Association of District Heating and Cooling Companies, Asociación de Empresas de Redes de Calor y Frío (ADHAC) and the National Association of Auditors and Energy Certifiers, Entidad Nacional de Certificación Energéti-

ca (ENACE), also the companies Aura Solar, Ingenere, Teca, etc. Some Energy Agencies are willing to disseminate the project information to the SMEs of their regions. Furthermore iON Smart Energy and Atmósfera Cúbica did sign the first Voluntary Agreement to create the EPC+ Cluster .



European Code of Conduct



Escan has also participated in the Transparensense project “Increasing Transparency of Energy Services Markets”, cofinanced by the E.C.

One of the results was that many companies and associations focused on energy services did sign the voluntary adhesion to the European Code of Conduct. They are using the Code in their projects.



European Energy Manager Course

EUREM ©, European Energy Manager Course is carried out online with a innovative platform that includes technical materials, videos of the lessons and about the practical exercises, energy programmes (software), Forum for the experiences exchange, teacher tutorial support, etc., This Course allows to make compatible the training with any labour or personal schedule and from any geo-

graphic place using personal computer, tablet or smart- phone.

Available vacancies until November 30, 2015.

People who are interested please contact:

escan@escansa.com

El curso está dirigido a profesionales que provienen de:

Empresas de Ingeniería

Mantenimiento

Sector industrial

Servicios energéticos

Administración pública

Arquitectos

Consultorías

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Escan, s.l. is a Spanish consulting firm created in 1986. Their professionals are specialised on technical, economic and financing assistance for projects focused on energy efficiency and renewable energy sources.

The activities are developed at national and international level. The main clients are public institutions, private companies, associations and other groups.

Escan, s.l. promotes the use of new technologies and innovation projects, as well as new business models. It is independent of any industrial or equipment company group.